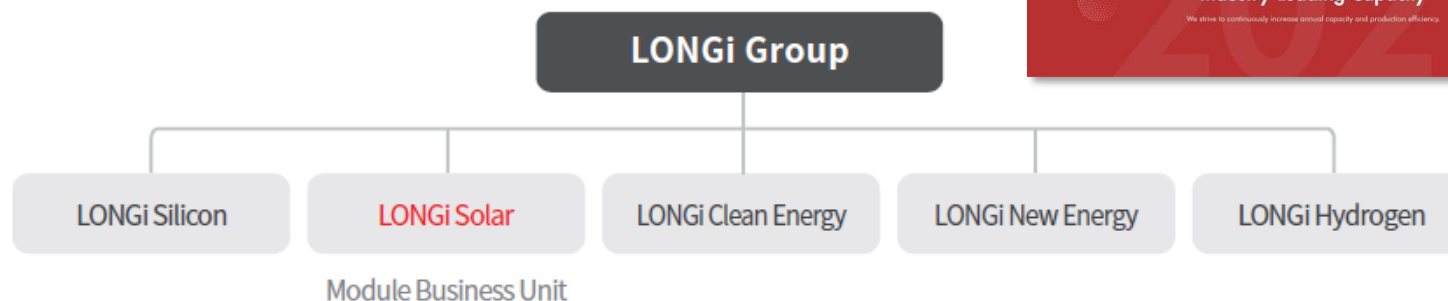


# Short Important Notes

Each milestone accelerated the industrv

**LONGi**



**2000**

**STAGE 1**  
Semiconductor technology accumulation

**2000**  
**LONGi was established**

**2005**  
Formation of annual production capacity of 30 tons silicon ingot

**2005**

**STAGE 2**  
Technology revolution of monocrystalline silicon wafers

**2012**  
A-share market listing

**2014**  
World's **No.1 monocrystalline silicon wafer** production

- RCz Ingot pulling (Rechargeable Czochralski)
- Diamond Wire Slicing Technology
- M1/M2 Silicon standard

**2014**

**STAGE 3**  
Enable monocrystalline to become the mainstream product

**2015**  
**Entered into solar cell and module production**

World's No.1 in shipment of monocrystalline module

**2018**  
The world's most valuable PV manufacturer

- PERC Trend
- LIR Technology (Light Induced Regeneration)
- Bifacial Technology

**2019**

**STAGE 4**  
Utilizing solar technology to power the earth

**2019**  
Next standard for ultra high efficiency modules

- Based on M6 Silicon Wafer Format

**2020**  
**New industry standard for wafer sizes**

- M10 Silicon Wafer

Joined the Climate Group's RE100, EV100, EP100 initiative

**2021**

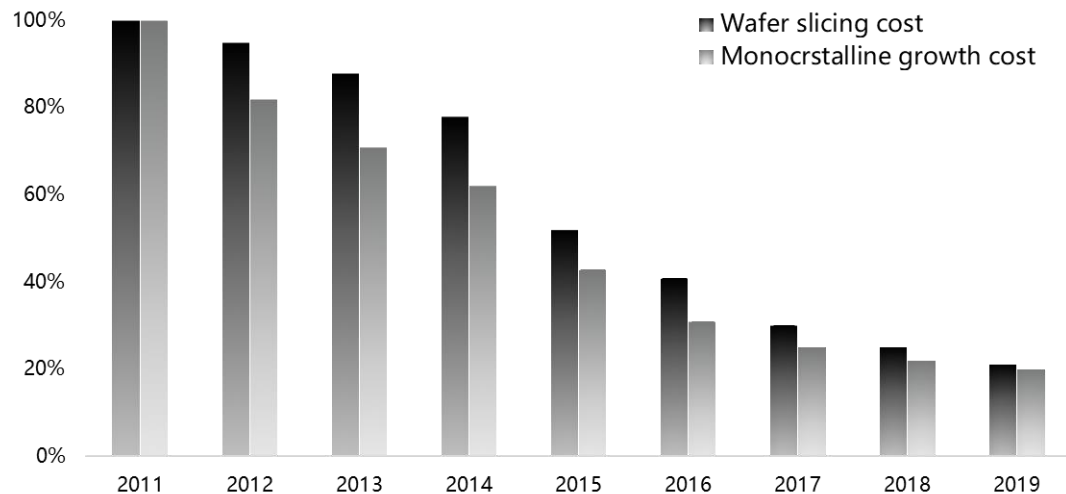
**2021**  
**LONGi Hydrogen established**

LONGi broke three more world records for solar cell efficiency

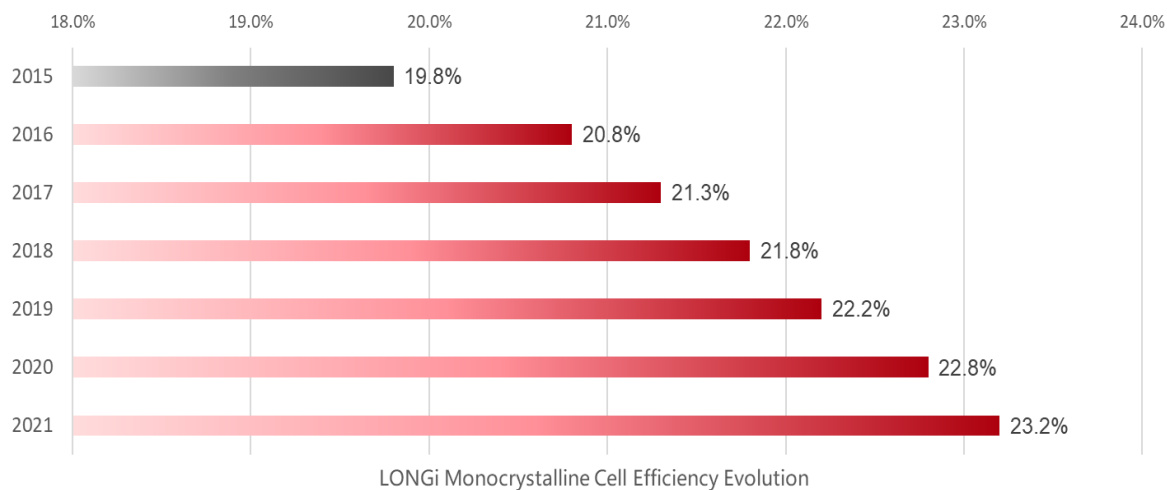
- N-type TOPCon Solar Cell Efficiency
- P-type TOPCon Solar Cell Efficiency
- HJT Solar Cell Efficiency

# In past decade, Longi lead the revolution of the industry

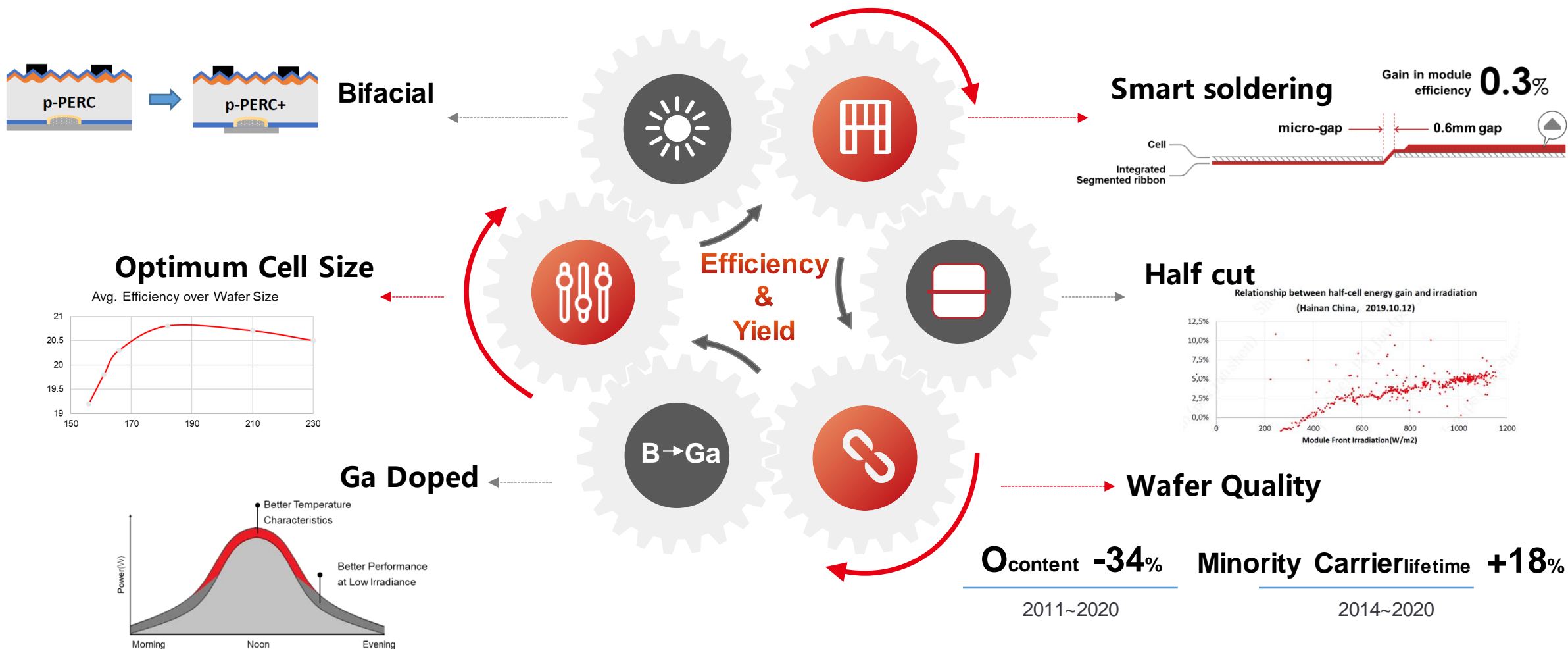
As a leading wafer manufacturer, Longi drives the cost of monocrystalline wafer to reduce greatly.



LONGi started mass production of PERC cells and modules in 2016, and lead the efficiency improvement.



# We did a lot to BOOST the Module Efficiency and Yield



# And we are trying all possible for the 'Best Practice'

Breaking world records 7 times a year,

Covering all mainstream Cell technology

Solving nature resource problem with leading technology

**24.06%**   **25.21%**   **25.19%**   **26.81%**   **26.12%**   **25.40%**

LONGi P-type Bifacial  
PERC Efficiency  
(2019.01)

LONGi N-type TOPCon  
Cell Efficiency  
(2021.06)

LONGi P-type Bifacial  
TOPCon Efficiency  
(2021.07)

LONGi Bifacial N-HJT  
Efficiency  
(2022.11.19)

LONGi Bifacial P-HJT  
Efficiency  
(2022.09)

LONGi Bifacial Indium-  
Free N-HJT Efficiency  
(2022.03)

2021 Intersolar Award  
The only module manufacturer  
achieving 'Intersolar award'  
Demonstration of LONGi's advanced  
technology and innovation



HIGH ACHIEVER  
in PV Module Index  
2019-2021



TOP PERFORMER  
in PV Module Reliability  
Scorecard  
2017-2021



Highest Power Generation  
PV Magazine Test  
Since June 2018

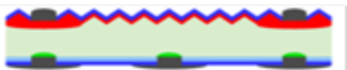
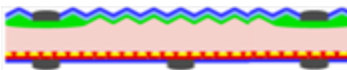




Ranked first in TÜV  
Rhineland  
Power generation simulation:  
2017, 2018  
Outdoor empirical: 2019, 2020,  
2021



# Question: Which one will be the next ‘JUMP’?

- With the continuous progress of p-PERC cell efficiency, it will reach to 24% in the end of 2022, which is the most cost-effective tech.
- Advanced technology (TOPCon, HJT, IBC) is promising but need to face several challenges.

Cell Structure	p-PERC	n-TOPCon	HJT	IBC
Efficiency	23.5%	24.3%	24.3%	25%
Diagram				
LID	<2%	<1%	<1%	<1.5%
Bifacial factor	~70%	~80%	~90%	~60%
Power temperature coefficient	~-0.34%/°C	~-0.30%/°C	~-0.25%/°C	~-0.29%/°C
Cost	~€ 21million/GW	€ 28-36 million/GW	€ 57-71million/GW	~€ 42million/GW
HVM maturity	Mature	To be verified	To be verified	To be verified
Comments	1. cost-effective; 2. Mature and reliable;	1.Higher efficiency; 2. HVM challenge and high cost	1.Higher efficiency; 2. HVM challenge and high cost	1.Highest efficiency; 2. HVM challenge and high cost

# High efficiency HPBC cells promote new technological revolution

Efficiency of conventional HPBC cells exceeds 25%

Efficiency of PRO version HPBC cells break through 25.3%



## Light absorption

Multi-layer anti-reflection film and absence of front grid increase light absorption

Light absorption ●



## Photoelectric conversion

Multi layer passivation reduces impurity recombination and improves photoelectric conversion efficiency

Photoelectric conversion ●



## Electric transmission

Innovative all-back welding technology stabilizes the current transmission

Electric transmission ●

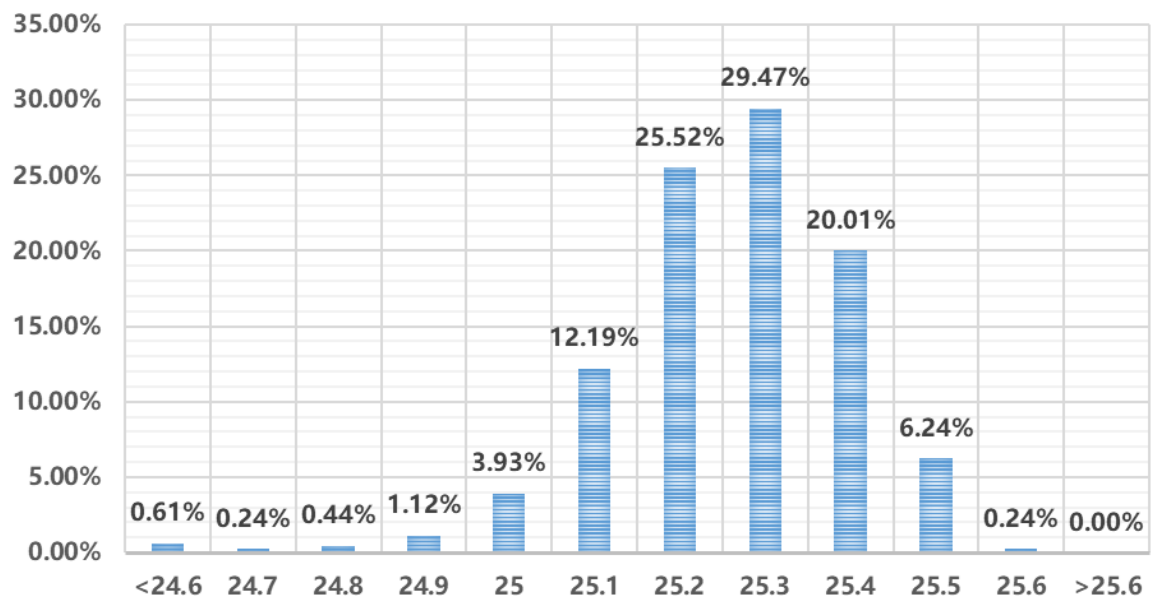
**PRO**  
Hydrogen  
Passivation

PRO Hydrogen passivation process repairs micro lattice defects and exceeds the efficiency limit

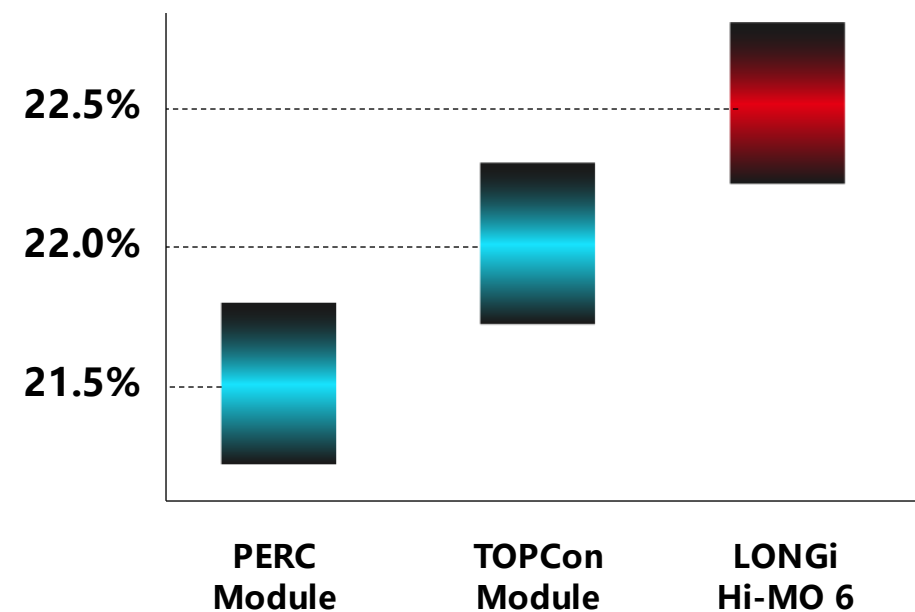


# HPBC demonstrates significant efficiency improvement when compared to PERC and TOPCon technology

## Cell Efficiency of HPBC in Mass Production

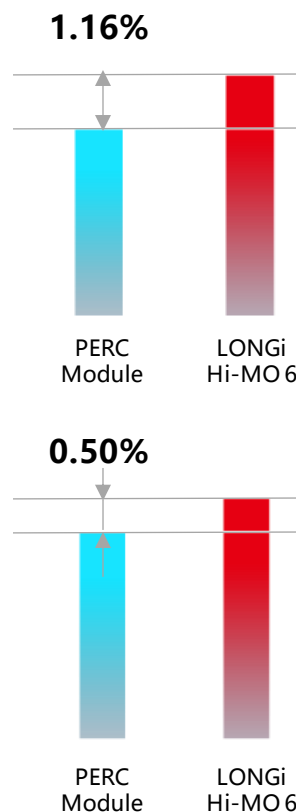
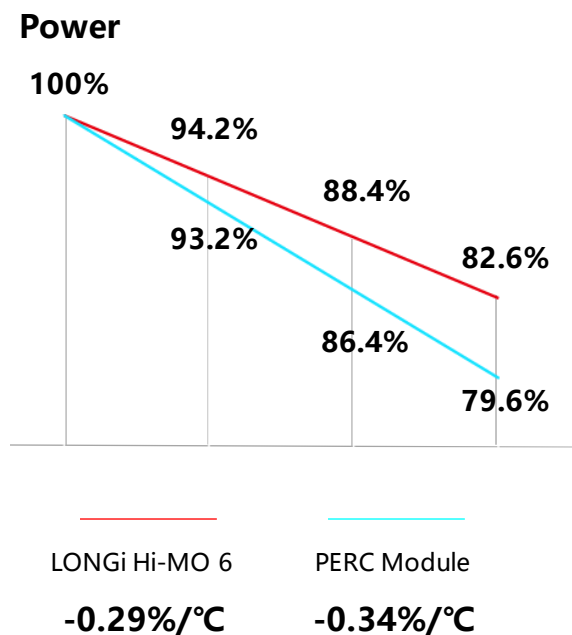


## Module Efficiency



# Better Performance from HPBC:

## Power temperature coefficient as low as 0.29%/°C



### Mankok, Thailand

Hot and sunny climate

Abundant light resources

Annual average temperature: 24°C~32°C

Project type: commercial building

Module version: 182-72c mono-facial

Plant area: 4650m<sup>2</sup>

Installation dip angle: 3°



### Stockholm, Sweden

Moderate climate

Lighting resources: General

Annual average temperature: 3°C~10°C

Project type: luxury villa

Module version: 182-54c mono-facial

Plant area: 39m<sup>2</sup>

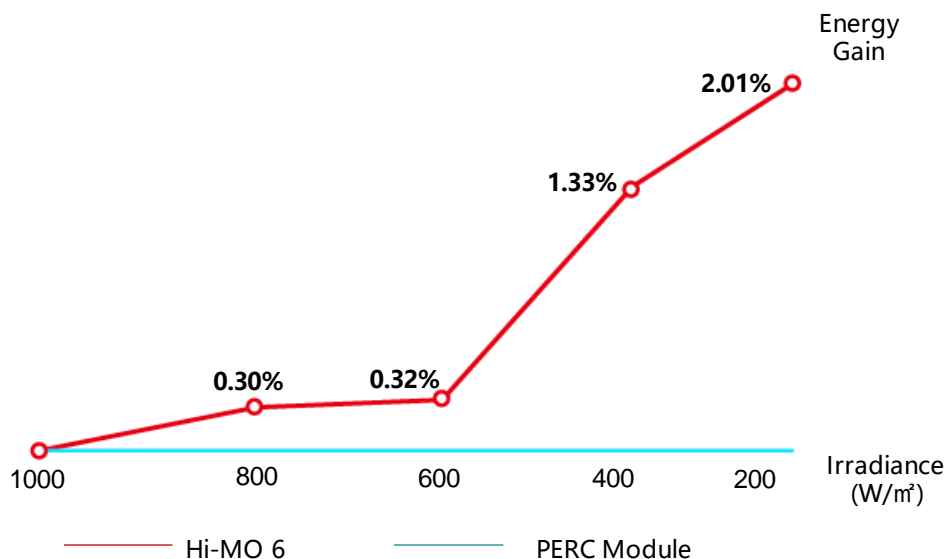
Roof inclination: 30°

\*Power generation data based on PVsyst simulation



# Better Performance from HPBC: Low irradiation performance

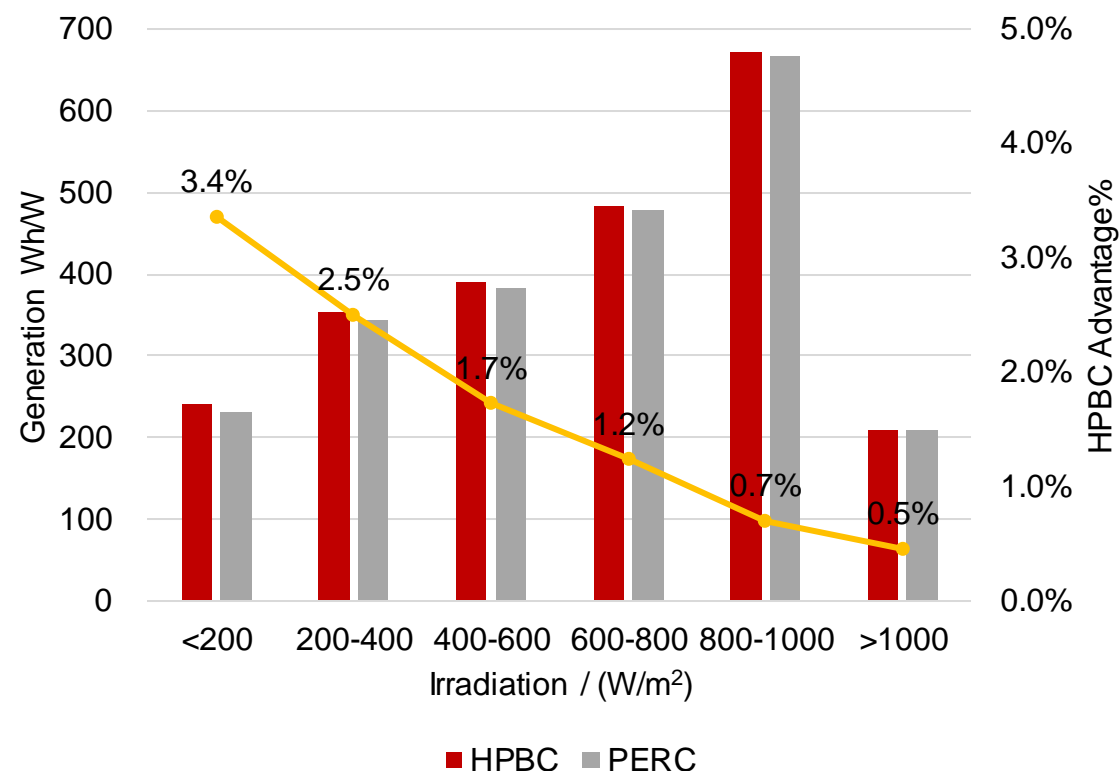
## Better low irradiation performance



HPBC capabilities to produce energy under low irradiation are up to +2.01% better compared to standard product

\*Gain=HPBC normalization PR/PERC normalization PR-1    \*Data from TUV SUD

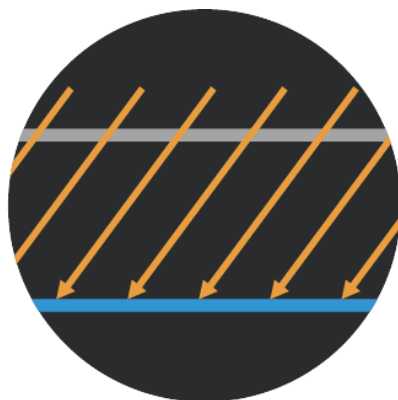
## Field test comparison between HPBC and PERC



# Better Performance from HPBC: Enhanced oblique light absorption

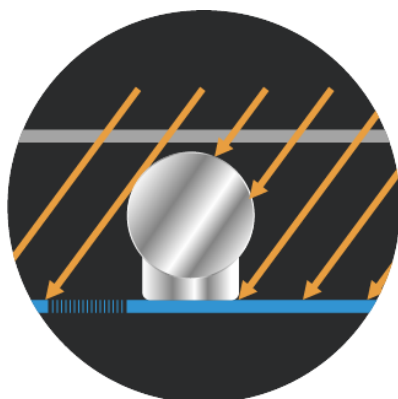
## LONGi Hi-MO 6

No ribbon shielding  
Maximizes light trapping

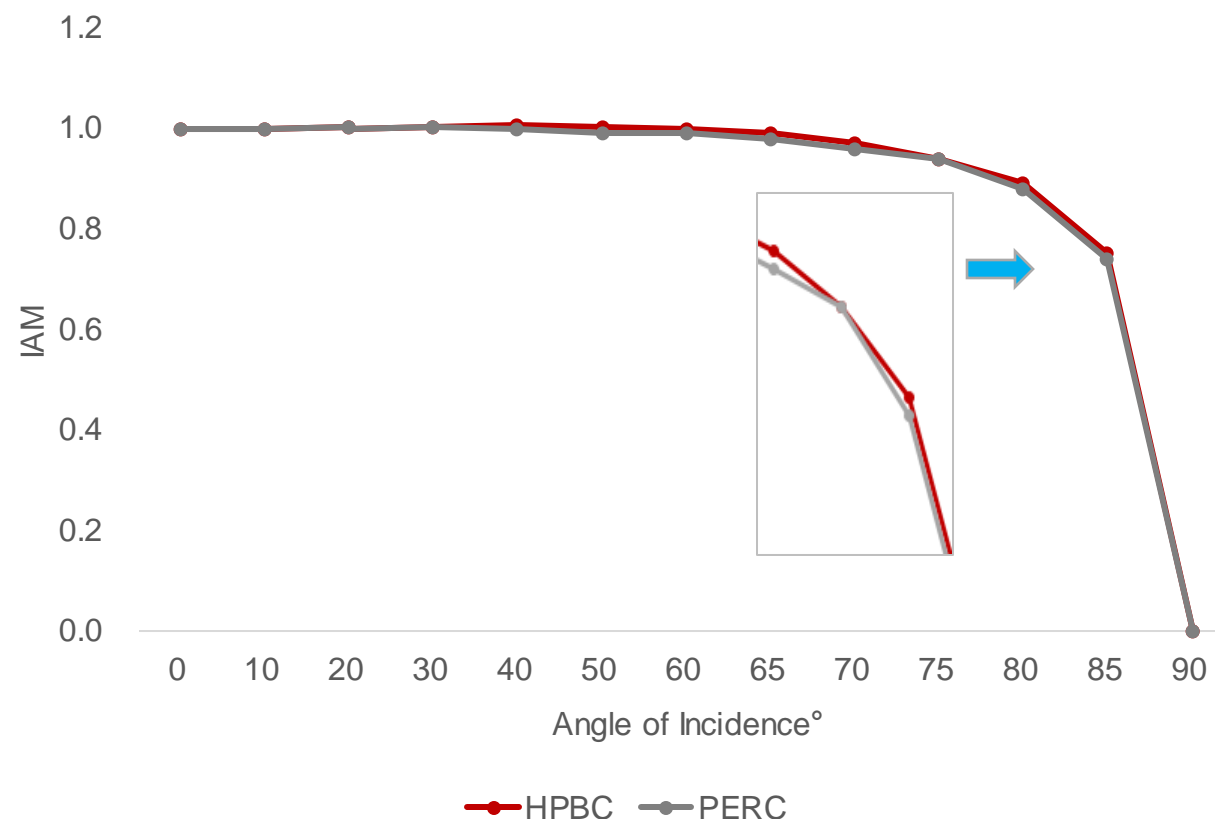


## PERC Module

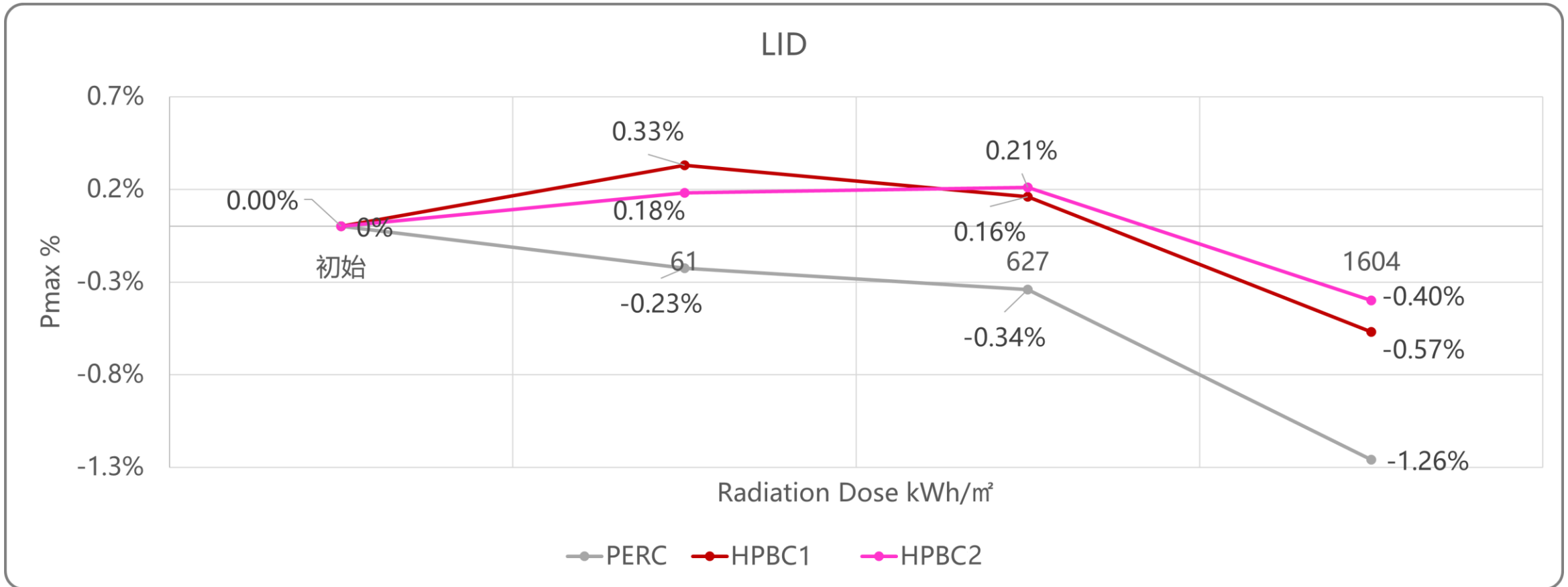
Cell shielded by ribbons  
Creates inactive areas



IAM Comparison between HPBC and PERC



# Lower LID Degradation from HPBC



Test Site: Taizhou, 2021.01-2022.03

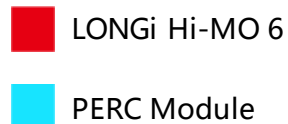
# Lower degradation ensure stable power generation over 30 years

**LONGi**  
years

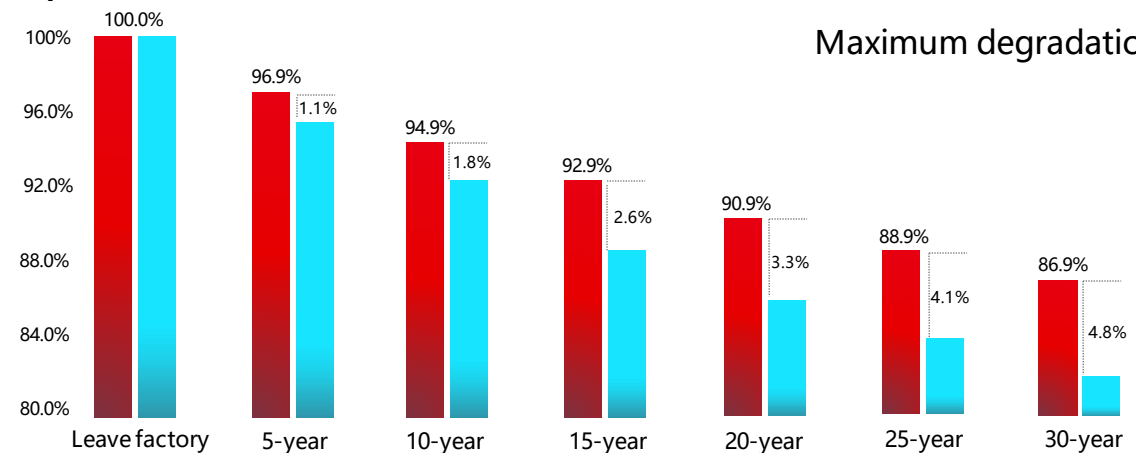
## Degradation Warranty

Max. first year degradation **1.5%**

Max. annual degradation **0.4%**



Power output %



Hi-MO 6

Maximum degradation

**Protecting your investment  
by long warranties**



Single glass module  
**25-years warranty**  
**25<sup>th</sup>-year 88.9%**  
**power output warranty**



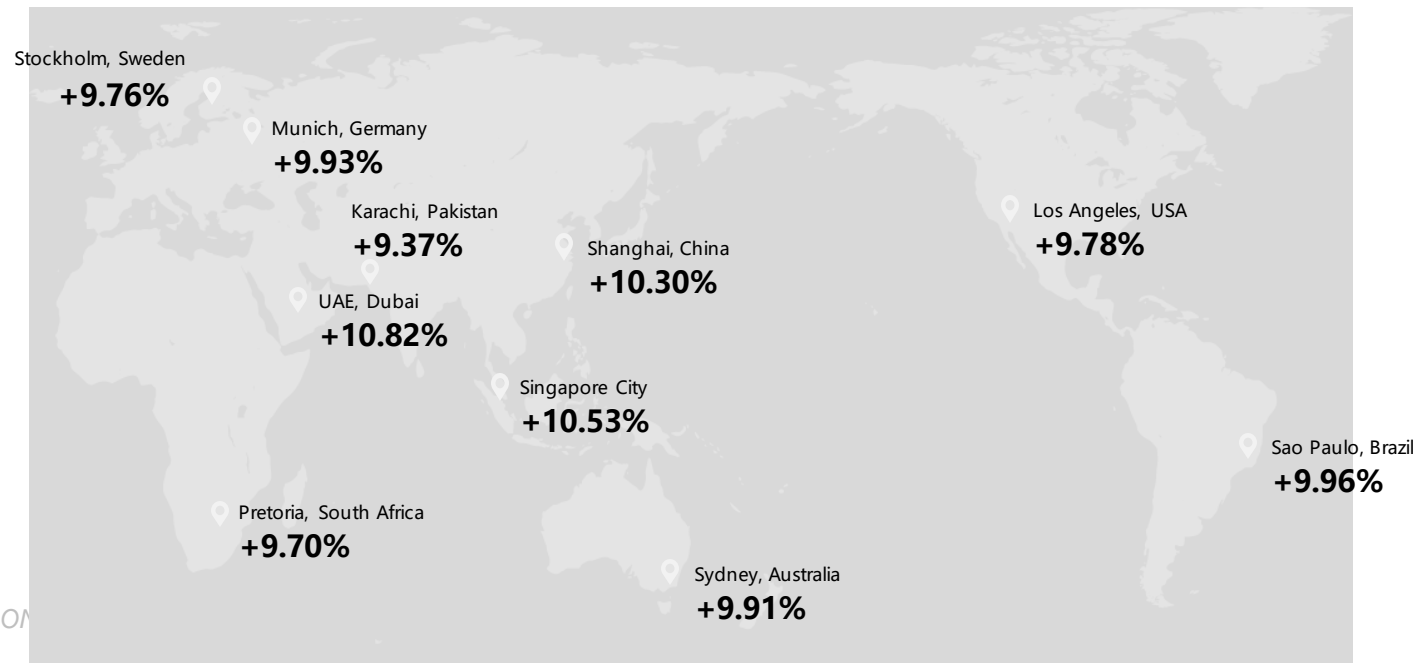
Dual glass module  
**30-years warranty**  
**30<sup>th</sup>-year 86.9%**  
**power output warranty**

\*Hi-MO 6 series have extended warranty service

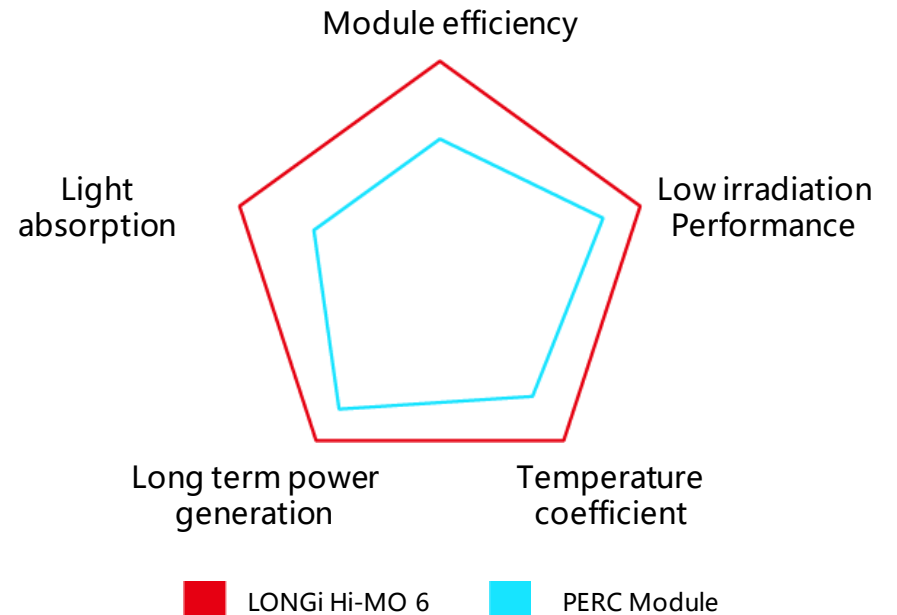
# Energy generation simulation of typical regions worldwide

## 10% higher on average than conventional PERC module

	Capacity Installed in the same area (kWp)	Annual Performance (kWh/kWp/Year)	1st year simulated energy generation (MWh/year)	Cumulative Degradation (25 years)	25th year simulated energy generation (MWh/25Y)
MADRID, SPAIN					
PERC 550W	8,8	1651	14,5	9,41%	332,0
HiMO6 575W	9,2	1691	15,6	6,72%	364,5
Gain	+4,5%	+2,4%	<b>+7,1%</b>	2,7%	<b>+9,8%</b>
Tech Improvements	Efficiency	IAM + Low Irradiation + Temp Coef	Extra Energy 1st year	1st year deg + yearly degradation	Extra Energy 25Y



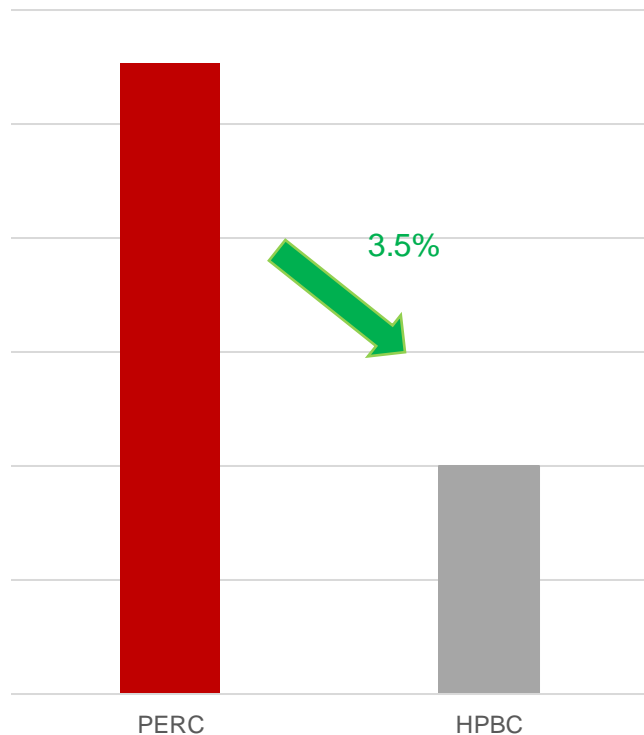
### Comprehensive improvement of energy generation



\*Power generation data based on PVsyst simulation

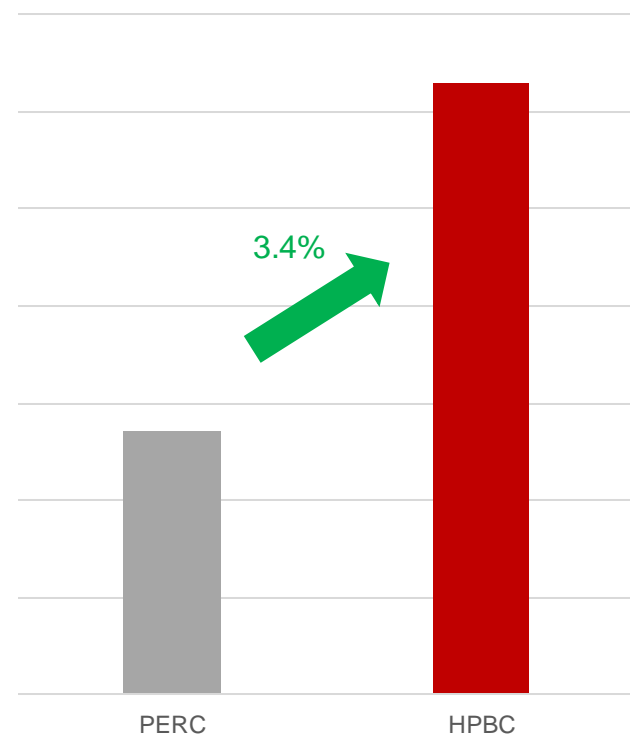
# Customer value summarizations of HPBC

## BOS Cost



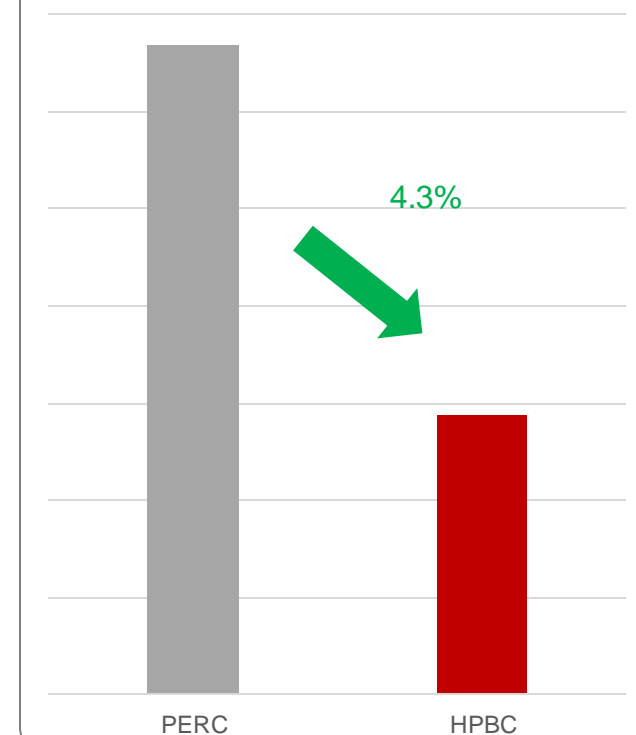
+

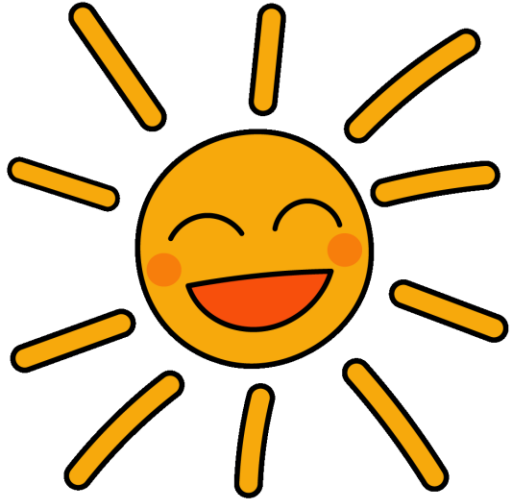
## Yield Improvement in 25Y



=

## LCOE





Bright Sunny Future!!



Dr. SHEN, PEIJUN

Europe Sr. Product Manager Utility

LONGi Solar Technology Co., Ltd.

Add.: Germany

Email: [peijunshen@longi.com](mailto:peijunshen@longi.com)



- <https://en.longi-solar.com>
- LONGi Solar. All rights reserved.

**Thank you!**